

Longbow Consulting Group, LLC

A FORCE MULTIPLIER FOR YOUR MISSION

SBA-Certified Service-Disabled Veteran-Owned Small Business • SDVOSB & VOSB

COMPANY OVERVIEW

Longbow Consulting Group delivers AI-enabled business process and administrative support services to federal prime contractors, government agencies, and commercial clients. We design, build, and maintain the automations and AI workflows that let small teams produce like large ones — delivered remotely, priced by outcome, and documented to standard.

CORE COMPETENCIES

- **Workflow automation design & build** — intake, scheduling, reporting, and data-transfer processes across business platforms (Zapier, Make, AI assistants)
- **AI-assisted document processing** — summarization, extraction, cleanup, and formatting of high-volume documents, records, and datasets
- **Proposal & reporting support** — drafting, compliance matrices, formatting, and recurring deliverable documentation for federal solicitations
- **AI readiness & adoption** — tool selection, configuration, staff training, and SOP development for organizations adopting AI
- **Opportunity monitoring systems** — automated SAM.gov and market-intelligence digests tailored to client pipelines
- **Managed AI appliances** — deployment and monthly remote management of on-premises AI systems for clients whose data cannot leave their facilities
- **Agent-readiness audits** — assessing and fixing how reliably AI agents (ChatGPT, Claude, Perplexity) can read, cite, and recommend your website

DIFFERENTIATORS

- **SDVOSB status** — SBA-certified; counts toward federal 5% SDVOSB goals and eligible for VA Vets First (7%+) set-asides and SDVOSB sole-source awards
- **Owner-led delivery** — the veteran you contract with performs and supervises the work — no hand-offs, no bench
- **Outcome-based pricing** — fixed-fee projects and monthly service plans; no hourly surprises
- **Low-overhead remote model** — competitive rates without sacrificing responsiveness; tri-state NC/GA/TN footprint, nationwide remote delivery
- **Documentation to standard** — every workflow delivered with written SOPs — built for continuity, audit, and handoff

REPRESENTATIVE WORK

Internal and pilot portfolio including automated federal opportunity digest systems, client-intake workflow automation, and AI-assisted proposal template systems. Client references and case studies available upon request.

COMPANY DATA

Legal Name

Longbow Consulting Group, LLC

Structure

Single-member LLC — 100% service-disabled-veteran owned

Founded

2026 — Murphy, NC (Cherokee County)

UEI

T8WMHT6XPQZ5

CAGE Code

23P15

NAICS Codes

541611 (primary) • 541511 • 561110

CERTIFICATIONS

SDVOSB

SBA-Certified (VetCert) — SDVOSB & VOSB, September 2026

NC SBE

Registration in process

CONTACT

Principal

Darryl W. Kerr Jr., Owner & Principal Consultant

Previously held U.S. Department of State Secret clearance; eligible for expedited interim

Phone

+1 (828) 352-2569

Email

Darryl@longbowconsultinggroup.com

Web

longbowconsultinggroup.com

Mail

399 Nix Rd
Murphy, NC 28906